

2018-2022 BUSINESS PLAN

Mission Statement

Economic Alliance Snohomish County is a catalyst for economic vitality resulting in stronger communities, increased job creation, expanded educational opportunities, and improved infrastructure.

Business Objectives & Strategies -

With strong community support, Snohomish County is a local and regional leader for promoting economic development.

Our Board of Trustees have outlined strategic goals to continue to enhance Snohomish County's economic vitality:

ATTRACT, DEVELOP & RETAIN TALENT

Increase training, educational opportunities and awareness to satisfy workforce demand for all industry sectors.

- Promote and drive the innovation agenda to foster industry growth and attract talent.
- ► Be the premier connector of education, workforce development and industry.
- Advocate for programs and infrastructure to increase capacity for educational and community-based systems.
- ▶ Bolster awareness and accessibility of STEM careers to inspire learners.
- Engage with programs to increase diversity in leadership across the County.

FOSTER INDUSTRY & SECTOR DIVERSITY

Implement and sustain business recruitment and retention initiatives to grow and diversify the County's economy.

- Develop and implement incubator programs focused on information and communications technology (ICT), clean tech and other emerging technologies.
- Aggressively protect and grow core industries of Aerospace, Military, and Life Sciences.
- ldentify and recruit targeted companies/industries which prioritize deep-water port and commercial air service.
- Leverage natural resources and agricultural assets to develop recreational, tourism and manufacturing industries (e.g. cross-laminated timber/CLT).
- Capitalize and expand on expertise of advanced manufacturing.

ACHIEVE WORLD-CLASS INFRASTRUCTURE

Support initiatives to develop the infrastructure necessary for continued business recruitment and retention.

- Develop an efficient, effective system to move people, goods and services regionally, nationally and globally.
- Promote welcoming, inclusive safe and nurturing communities that provide a quality of life.
- Ensure capacity and resilience for communication, power and other utilities to meet future growth.
- Provide responsive regulatory and financial support.



Implement and sustain business recruitment and retention initiatives to grow and diversify the County's economy.

- Develop a data-driven marketing plan that identifies and evaluates assets and is informed by customer voice.
- Collaborate with community partners to implement and continually refine our marketing plan.
- Lead and shape the Regional Economic Development Organization (Greater Seattle Partners) project.